

# COWORKING SPACES



Streamline your operations and supercharge member satisfaction.

## **Smart access for Coworking.**

---

Enhance the access experience for trusted members whilst increasing security and safety. Incorporate effortlessly future growth, improve workspace efficiency, utilisation and reduce staffing costs.

# Smart access for Coworking Spaces

As work patterns change, flexible workspaces grow in popularity. Spaces face unique challenges combining seamless access with managing demand and providing welcoming, secure, cost-efficient work and collaborational ecosystems.

**Streamline your operations  
and supercharge member  
satisfaction.**

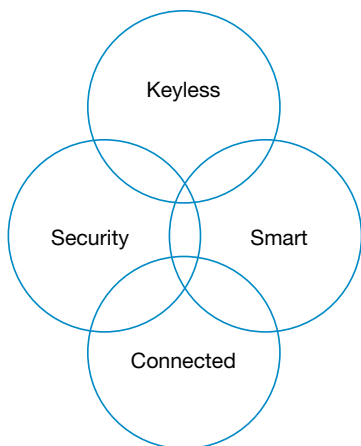
While corporate offices cater to a stable workforce requiring space at similar times, coworking spaces have a dynamic user base coming and going every day of the week.

Whatever the business model, the challenges of flexible workspaces are tough to manage with mechanical keys.

Coworking business operators and office managers worldwide are finding these solutions in SALTO smart, secure, wire-free and mobile electronic options that provide:

## Focus Areas

---



---

Seamless, keyless coworking space experiences.

---

Automated access permissions via your booking or space management platform.

---

Combining workplace flexibility with enterprise-grade security for users, staff and assets.

---

Managing multiple working spaces within the same platform to improve security, reduce shrinkage and increase operational efficiency even further by integrating with third-party applications.

---

Analysing valuable data to identify trends, optimise usage and support community development.

---



## Member Experience

1 — 4

---



Improve your member experience and simplify your access control by leveraging the latest in coworking technology.

Give workspace users the convenience of keyless office door locks and opening doors using their smartphone, a Tag, or a PIN. Integrate office access control systems with member services. Create joined-up access solutions that support client satisfaction, retention, and recruitment.

### **Smart-tech convenience.**

Allow members to enter and exit more efficiently by replacing cumbersome keys with 21st-century SALTO smart-technology access options, including smartphones (iOS and Android), Tags, or PIN codes.

### **Greater flexibility.**

Add or change users' access permissions remotely, avoiding the need to wait for on-site management.

### **Intelligent control.**

Integrate with management tools for booking/reservations, community engagement, space management, and more. Only when your booking is finalized you receive access. Manage peak time demands, ensure maximum availability for clients, and monitor leak usage.

### **Personalisation.**

Link access to membership plans or time-based privileges or restrictions.

### **Build trust.**

Deny access to unwanted visitors, give users the reassurance of maximum security whenever they work in your spaces.

## Streamline Operations

2 — 4

---



Streamline coworking space facility management with SALTO smart access technology and optimize utilization to maximize return and monetization.

When access is seamless and integrated, members are happier. Leverage your access control system as a tool for automated daily functions and analyse valuable data to help you build your community and optimise your spaces' utilisation. Streamline your operations with:

**Link room-booking system.**

With access control to improve meeting room management.

**Control remotely.**

Operate effectively 24/7 - with or without on-premise staff – and manage multiple facilities from a single, central administration point.

**Improved utilisation.**

Empty or overbooked spaces both mean lost revenue. Manage your spaces more effectively to ensure maximum utilisation and monetisation.

**Automated daily functions.**

Improve maintenance planning, save time and reduce the requirement for on-site staff whilst automating daily operations and incident responses with SALTO solutions

**Clash avoidance.**

We are linking meeting room bookings with access control, avoiding shared-space friction between different workers and businesses.

**Better visibility.**

24/7 logging provides valuable, actionable insights to help build your community and optimise your spaces' utilisation.



## Flexibility & Scalability

3 — 4

---



Enjoy the flexibility of SALTO's cloud-based platform, making it easy to scale your access infrastructure. Add or remove new doors, access points, lockers, meeting rooms, floors or locations, anytime and anywhere.

SALTO's secure cloud-based solution is flexible and scalable, allowing you to add and expand your electronic-locking infrastructure. Our open platform makes it easy to address your unique security requirements thanks to full integration capabilities with a third-party, allowing you to extend your workspace management system functions.

### **Easily add safety integrations:**

The SALTO platform integrates with CCTV, fire alarm and building management systems (including HVAC and lighting) for more energy efficiency and environmentally friendly shared living spaces, with everything centralized on one simple smart management platform.

### **Keep individuals safe and the community friction-free:**

Provide residents with 24/7 private access while limiting access hours for common areas. Attempted security breaches will trigger immediate alerts to the smart system operator or to the Community Manager.

### **Peace of mind for residents:**

Keys get lost and keys get copied, but they are no longer an issue or security risk. Smart locks are easier to manage and provide an audit trail to improve the safety of residents, equipment and assets.

### **Comfortable convenience:**

Residents gain the convenience of private and communal spaces that are equipped with the strength and flexibility of smart locks. Offer your residents an apartment equipped with smart locks to complement the well-designed space or fully-furnished private apartment or turn a space into a common area by changing the access rights.

### **Flexible locking modes:**

Access to restricted areas can be managed flexibly with a range of locking modes activated according to admin rights, or override these rights in case of an emergency.

### **Access made easy and secure:**

Residents can use the same credential – including smartphones – to access a residence, elevators, and parking garages.

## SALTO Systems

### Our People

**1,200 professional** team members who – with their work, passion, and talent – contribute to the creation of innovative technologies and solutions.

**210 professionals** dedicated to the engineering design and development of new technologies applied to access control and infrastructure management.

SALTO Systems revolutionised access control with the introduction of the SALTO Virtual Network SVN data-on-card technology and the advanced battery-operated wireless electronic smart door lock range in 2001.

For 20 years SALTO has been synonymous with innovative solutions – including stand-alone, cloud-based and mobile applications – that set new standards in security, manageability, flexibility, and design that bring real-world benefits to virtually any door and building type. Across a broad range of industries and applications, SALTO is widely recognised as a global market leader in smart electronic access control solutions.

### Our Figures

SALTO Systems aims to have a leading role in the unstoppable process of the massive replacement of mechanical keys with electronic keys. This commitment has positioned us as one of the top three leading manufacturers of electronic locks worldwide.

Our goal is to develop products and new technologies that adapt to the continuously-changing needs of each vertical market through reliable solutions that are easy to install, use, and maintain.

**5,700,000** equipped access points.

More than **40,000 projects** spread all over the world.

**40 offices** and a global international structure with 28 subsidiaries.

**40,000,000 users** – from all over the world – use our technology daily to access their place of work, building, school, or home.