

# HOSPITALITY



More than just a guest room lock—  
a guest experience.

**Welcome to the next level of  
guest connectivity.**



Enhance your guest experience with SALTO, the global leader in hospitality access control. Our wire-free, smart keyless security gives you ultimate control and blends seamlessly with your hotel design and style.

# Electronic locking solutions for Hospitality

SALTO Systems has become a global leader in delivering access control for hospitality. By developing and delivering the most advanced technology the industry has ever known, SALTO empowered property owners and managers worldwide with new ways to secure guests, manage staff, and protect assets.

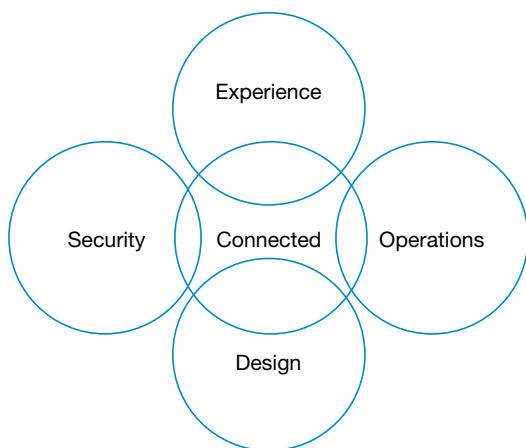
**More than just a guest room lock— a guest experience.**

Combining easy-access, digital key and smart guest rooms, with unified property management systems that protect individuals and assets is a unique challenge for every hospitality business - from luxury to midscale hotels, independent to large chain, cruise ship to convention & conference hotels.

SALTO has developed advanced and aesthetically designed hospitality-specific electronic access control solutions that set a new standard in the industry— from back-of-house organization to guest room management – with one easy to use system for hotels of all types and sizes.

## Focus Areas

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Smart, keyless, and digital access for guests and staff. Enhanced guest experiences with simplified check-in/check-out.

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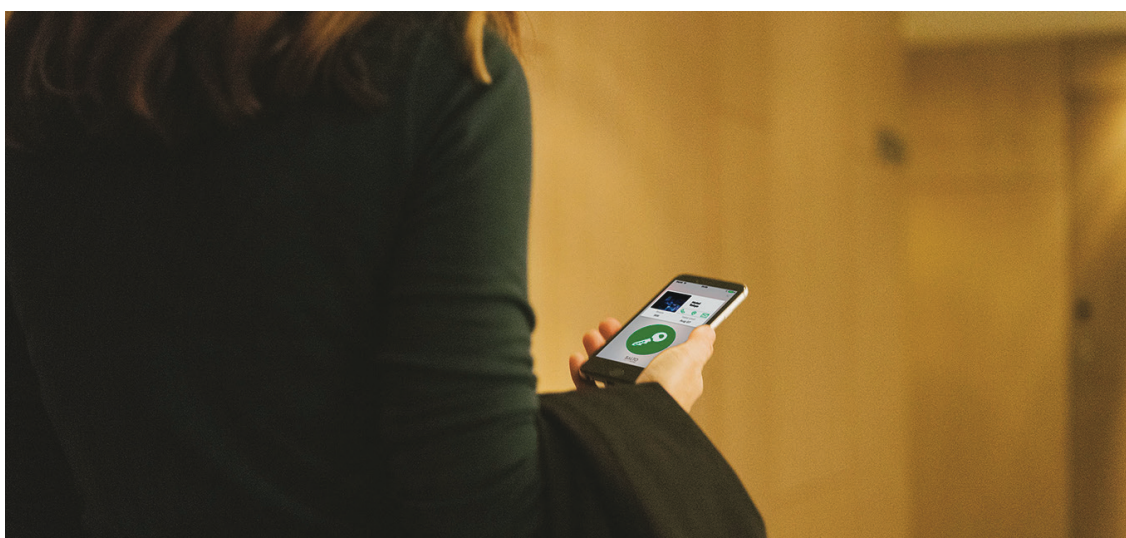
Unique, simple to install designs with fully-customizable options that complement the style of your property.

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Improved security, with greater automation and process optimization from the guest room to the back-of-house, saving countless staff hours per week.

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Integrated with in-room, check-in, PMS, guest apps and complete building management systems.



## Guest Experience

1 — 4



Deliver smooth, seamless guest experiences and stand apart in a highly competitive market with SALTO smart-access cutting-edge technology that helps you stand apart from the rest.

### Smart-hotel convenience.

Provide the modern, easy access option guests increasingly expect with digital keys or key cards giving convenient, instant and safe access.

### Seamless experiences.

Extend smart access beyond the guest room across your property. Provide seamless access to entrances, perimeter access doors, elevators, gyms, business area, parking and more.

### Exceed expectations.

Enable guest service innovations creating value-add opportunities to drive business for your hotel, enhancing guest experiences and delivering operational efficiencies.

## Streamlined Operations



Simplify and automate operations from back-of-house to front desk with SALTO security and smart access systems, seamlessly integrated with your existing hospitality management tools. Modernize hotel operations and management and deliver unparalleled guest services by incorporating the most advanced security and access management system in the business.

### Industry-specific solutions.

Purpose built, industry-specific advanced software and platform. Their proven functionality is already the choice of 15,000+ hospitality businesses worldwide.

### Automated daily functions & personalization.

Simplify and automate hotel management processes and free up staff to spend more time interacting with guests for a more personalized experience.

### Cost-saving efficiencies.

Improve workflows and processes across the business — from reservations to front desk, maintenance to security management, housekeeping to sales and marketing.

### Greater flexibility.

Extend, modify or revoke permissions quickly and easily as guests' needs change.

## Design & Style

3 — 4



Enhance your property's brand and visual style with the sleek SALTO design aesthetic, built with quality materials and finished to the highest standards. Match that with hardware built with the highest quality materials and craftsmanship and you have an unmatched product that makes a bold statement.

Enhance your hotel's unique brand, style, and expression with SALTO's wide range of product options that complement and enhance your brand throughout the property.

### The perfect finish.

Stylish, functional SALTO access solutions help ensure your overall design effect is maintained down to the smaller details, enhancing the guest experience.

### Extensive choice.

Choose from an extensive range of finishes, door handles and locks from world leading designers to complement your property's image and door type. Enjoy options to customize for specific needs.

### Style with security.

SALTO products are integrated with our access control solutions to combine style with reliable security and flexibility.

### Simple to install and maintain.

Easy to install, reliable and low maintenance. A global network of trained and certified installers ensures support is always available.

## Security & Safety



Improve safety for guests, visitors, staff and property meeting hospitality's unique security challenges. SALTO solutions combine robust 24/7 security with seamless, convenient and safe access.

Achieve reliable security thanks to flexible and robust integration capabilities with third party hardware and software providers. Create a security ecosystem that provides safe, convenient, and seamless guest access throughout the property.

### Peace of mind.

SALTO provides security reassurance for everyone on site while protecting assets and equipment.

### Intelligent control.

Locking modes adjustable by admin rights, rooms and doors status monitoring give full control of who can access what, when and where and provide real-time audit trails to help managers identify security risks.

### Monitoring.

SALTO provides data on real-world guest and staff movement patterns, providing valuable intelligence to drive smarter security protocols and improve overall access flow.

### Easily add safety integrations.

SALTO solutions integrate with CCTV, fire alarm, time and attendance, or other systems to provide total security management from one central platform.



# Technology Partners

Whether you seek guest apps, PMS, room management systems, check-in solutions, or complete building management system solutions – you’ll find what you are looking for by connecting to the SALTO hospitality technology partner network.

Checking in and out of hotels will never be the same again, as significant innovations and progress mean guests can now choose how and when they check-in, thanks to the support and expertise of key partners of SALTO Hospitality.

## Guest APPs

## Check-in Solutions

Valuable partnerships with reputable providers of Mobile App services for the hospitality industry. SALTO and our partners are driven by the opportunity for our hotel clients to provide a superior guest experience to their clients, whether by offering mobile functionalities or superior management standards.

Room management systems or RMS are automated software and hardware applications whose role it is to control the various aspects of a guest room's use, for example increasing energy efficiency or adjusting lighting to make the guest more comfortable. SALTO has created key partnerships in this area with the industry's leading innovators and incorporates the latest room management technology with the most comprehensive wire-free access control system.

## PMS

## RMS - Room Management

In the hospitality industry, a property management system, also known as a PMS is a comprehensive software application used to cover some basic objectives such as coordinating the operational functions of front office, sales and planning, etc. SALTO Hospitality solutions are compatible with most of the PMS software providers from the industry to make hotel functions more easy and efficient like guest bookings, guest details, online reservations, point of sale, telephone, accounts receivable, sales and marketing, banquets, food and beverage costing, materials management, HR and payroll, maintenance management, quality management and... secure key issuing or guest check-in.

## Our People

**1,200 professional** team members who – with their work, passion, and talent – contribute to the creation of innovative technologies and solutions.

**210 professionals** dedicated to the engineering design and development of new technologies applied to access control and infrastructure management.

## SALTO Hospitality

Since 2001, SALTO Systems has been delivering state-of-the-art, wire-free and keyless electronic access control solutions and has established a strong presence in the hospitality industry.

Our innovative and reliable electronic locking solutions improve guest experience, hotel management, design and security for hotel rooms, suites, back-of-house, meeting space infrastructure and more. Our pioneering SALTO Virtual Network, SVN data-on-card platform, provides stand-alone, networked locking solutions that continue to set SALTO apart. Our technological expertise has evolved into leading positions in both cloud technology and mobile access solutions for hospitality.

Our complete premium electronic lock solutions – which include sleek designs that match any hotel décor – cover every corner of the access control spectrum with one easy-to-use system for hotels of all types and sizes.

## SALTO Systems

SALTO Systems revolutionised access control with the introduction of the SALTO Virtual Network SVN data-on-card technology and the advanced battery-operated wireless electronic smart door lock range in 2001.

For 20 years SALTO has been synonymous with innovative solutions – including stand-alone, cloud-based and mobile applications – that set new standards in security, manageability, flexibility, and design that bring real-world benefits to virtually any door and building type. Across a broad range of industries and applications, SALTO is widely recognised as a global market leader in smart electronic access control solutions.

## Our Figures

SALTO Systems aims to have a leading role in the unstoppable process of the massive replacement of mechanical keys with electronic keys. This commitment has positioned us as one of the top three leading manufacturers of electronic locks worldwide.

Our goal is to develop products and new technologies that adapt to the continuously-changing needs of each vertical market through reliable solutions that are easy to install, use, and maintain.

**5,700,000** equipped access points.

More than **40,000 projects** spread all over the world.

**40 offices** and a global international structure with 28 subsidiaries.

**40,000,000 users** – from all over the world – use our technology daily to access their place of work, building, school, or home.